


ENGAGE
INTERACT
COMMUNICATE

HEADSET
SOLUTIONS

Your **Poly, Jabra** and **Konftel**
Distribution Partner in **Africa** since 1990.

AUDIO CONFERENCING | HEADSETS | VIDEO CONFERENCING



Our mission** is to deliver cutting edge telecommunication solutions backed up by exceptional service and after sales support **to ensure our customers achieve their objectives and remain competitive.

OUR VISION

To build the biggest and best value add distribution chain across the African continent by delivering cutting edge telecommunication solutions, complemented by excellent service and after sales support - aimed at exceeding clients' expectations..

ABOUT US

Headset Solutions is the proud distributor of Poly, Jabra and Konftel products in Africa. Our extensive African footprint and comprehensive inventory allows us to offer fast and effective support to all our partners. With more than 1 Million headsets sold over the last 10 years, we are South Africa's leading supplier of headsets.

We have been delivering cutting edge telecommunication solutions backed up by exceptional service & after sales support to ensure our customers achieve their objectives & remain competitive for the last 3 decades (since 1990)

Becoming leaders on the African continent is a goal we are realizing day by day.



Headset Solutions Electric Car

CORPORATE RESPONSIBILITY

BEE - Level 4

Reducing our Carbon Footprint:

Power 200 Solar Panels (50kWP) supplies our offices with all our electricity needs.

Water Our building is using borehole water via UF Filtration Systems - off grid.

Electric Car Reducing our carbon footprint.

HEADSET
SOLUTIONS

www.headsetsolutions.co.za



LARGE **DISTRIBUTION NETWORK** ACROSS 28 AFRICAN COUNTRIES

- Botswana
- Lesotho
- Malawi
- Mauritius
- Mozambique
- Madagascar
- Reunion
- Nigeria
- DRC
- Ethiopia
- Ghana
- Uganda
- Benin
- Burundi
- Namibia
- Swaziland
- South Africa
- Zambia
- Zimbabwe
- Angola
- Tanzania
- Kenya
- Cote d'Ivoire
- Senegal
- Seychelles
- Rwanda
- Cameroon
- Egypt

OUR SERVICES

Warehousing

In-house warehouse and distribution facilities.

Distribution Network

Large Distribution network across 28 African countries.

Multiple Languages

We are able to communicate with our partners and their customers in more than 5 languages.

Technical Support Centre

Pre and post technical support, onsite technical support, warranty management and training programs.

Internal Sales Department

Lead Generation campaigns for partners, above the line marketing campaigns.

Virtual Service Centre

Online web based asset tracking software for contact centres.

Customer Service Help Desk

General enquiries, order fulfilment, logistics management.

Service Level Agreements (SLA's)

Onsite service level agreements.

Sales Support

Pre and post-sales support. Assisting partners to close deals onsite.

Marketing Campaigns

Dedicated marketing campaign assistance for channel partners

Product Training

Partner staff product training, online product training.

Warranty Management

Manage the full product warranty chain on behalf of vendors.

Value Added Distributor making use of Channel partners to resell products to End-Users.



OUR BRANDS

Jabra GN

At Jabra we understand what it takes to create best-in-class sound solutions. We do it by delivering improved experiences. These are reflected in products that are engineered for you – giving you what you need for an unsurpassed calls and music experience.

For Jabra, form reflects function. By understanding your needs, whether that's the best sound for calls and music or enhanced features for concentration and collaboration, we think about what you want and how you'll use it. Our headphones and headsets are the perfect sound solutions for the office, the commute, the gym or being out in the elements – whatever you need, wherever you need it, we have world-class products to meet your demands.



www.jabra.com

KONFTEL

Konftel is a leading global company and strong brand, within audio conferencing solutions. Since 1988 Konftel's mission has been to help people around the world to conduct meetings despite distances. Based on their success, we know that audio conferencing is a great way to save time, money and at the same time contribute to a better environment.

Good quality is essential for efficient meetings and that is why their patented audio technology OmniSound®, is built into all Konftels' phones. Konftel deliver a reliable audio conferencing solution where your meeting experience is put first. Their conference solutions are developed with the user in focus in order to provide easy-to-use products with excellent and clever design.



www.konftel.com



PLANTRONICS + POLYCOM
NOW TOGETHER
AS POLY

Poly is the global communications company that powers authentic human connection and collaboration. Face to face, we sift and sort millions of verbal and non-verbal cues to glean meaning. Poly is finding new ways to inject these cues into audio and video communication to replicate the face to face experience. To build intimacy. To break walls and span distance. To nurture the simplicity and beauty of human connection.

plantronics®

Plantronics is a global leader in audio communications for business and consumers. For the past 50 years Plantronics pioneered innovations in audio technology, creating solutions that combine superior call clarity and noise reduction with uncompromising quality and service.

Originally designed for commercial aviation, today Plantronics products are used by every company in the Fortune 100, as well as by emergency call operators, air traffic controllers, and consumers around the world. Plantronics designs headsets for a wide range of devices, including phones, laptops, handhelds, entertainment and music devices.



www.plantronics.com



The company that started in 1990 with a vision of transforming a simple device—the speaker phone—into an indispensable business tool has grown to become a global leader in video, voice and content collaboration solutions serving industries and enterprises of all shapes and sizes.

We have two decades of innovation and more than 950 technology patents that underline our mission to unleash the power of human collaboration. We create amazing solutions and innovative user experiences that help millions of people around the world defy distance to increase productivity, accelerate innovation, provide better customer service, expand education and save lives.



www.polycom.com

HEAD OFFICE



For more information please contact us on
0860 100 860 or at info@headsetsolutions.co.za

OUR PARTNERS & CUSTOMERS

Companies using our products and services include:





YOUR **POLY**,
JABRA AND
KONFTEL
DISTRIBUTION
PARTNER

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